



# STAIRWAY CAPITAL

## RECENT TRANSACTIONS – 2021

- **Omni Channel Retailer:** Participant in a \$22MM Senior-Secured Bridge Loan to niche retailer to facilitate an acquisition and debt recap
- **Clean Energy:** Equity investor in ESG biogas production company that harvests clean natural gas from dairy farms
- **SPACs & PIPEs:** Active participant in several Special Purpose Acquisition Companies across multiple Industries

## TRANSACTIONS – 2020

- **Music & Entertainment:** Equity investor in a niche roll-up investment vehicle focused on mature music rights across target genres
- **Insurance:** Participant in senior debt syndicate for recapitalization and a delayed draw acquisition facility to a large independent retail insurance agency specializing in personal home and auto, small commercial lines, and life and health insurance
- **Retail & Consumer Services:** Lender in 2<sup>nd</sup> lien acquisition facility to a national franchise operator of various branded consumer products and services. Investment included a minority co-equity investment in the business
- **Fintech:** Leading participant in a \$10 million Series A preferred investment with an innovative investment platform provider of custom and SaaS solutions to financial services companies looking to offer robo-advised and/or self-directed trading solutions to their clients
- **Specialized Trading Platform:** Founder's share investor in a tax efficient, process-driven trading platform that uses proprietary strategies in trading futures and forward contracts across asset classes.

## FIRM OVERVIEW

A leading private investment fund company with over a decade of proven success with investments involving complex financial transactions, acquisitions, restructurings, and other alternative or opportunistic special situational financings

## INVESTMENT CRITERIA

### LOWER MIDDLE MARKET

- Generally U.S.-based businesses with revenues between \$50 million and \$500 million
- Historically have deployed between \$5 million to \$40 million per transaction, including participations in larger transactions

### SPECIAL SITUATIONS

- Opportunistic investments typically driven by macro industry and / or market trends and dislocation
- Generated across asset classes and investment categories

## INDUSTRY EXPERIENCE

Successfully completed investments across an array of industries, including:

- |                    |                              |                  |
|--------------------|------------------------------|------------------|
| ▪ Manufacturing    | ▪ Transportation & Logistics | ▪ Retail         |
| ▪ Distribution     | ▪ Professional Services      | ▪ Pharmaceutical |
| ▪ Food & Beverage  | ▪ Construction               | ▪ Real Estate    |
| ▪ Mortgage Banking | ▪ Media & Entertainment      | ▪ Others         |

## TRANSACTION TYPES

- |                                  |                            |                              |
|----------------------------------|----------------------------|------------------------------|
| ▪ Acquisition Financing          | ▪ Section 363 Acquisitions | ▪ Real Estate Loans          |
| ▪ Direct & Co-Equity Investments | ▪ Term A & B Financing     | ▪ Structured Products        |
| ▪ Senior Debt Buy-outs           | ▪ DIP Loans                | ▪ Other Specialty Financings |

## CONTACT US

If you would like to discuss a potential transaction, please contact:

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