



STAIRWAY CAPITAL

FIRM OVERVIEW

A leading private investment fund company with over a decade of proven success with investments involving complex financial transactions, acquisitions, restructurings, and other alternative or opportunistic special situational financings

INVESTMENT CRITERIA

LOWER MIDDLE MARKET

- Generally U.S.-based businesses with revenues between \$50 million and \$500 million
- Historically have deployed between \$5 million to \$40 million per transaction, including participations in larger transactions

SPECIAL SITUATIONS

- Opportunistic investments typically driven by macro industry and / or market trends and dislocation
- Generated across asset classes and investment categories

INDUSTRY EXPERIENCE

Successfully completed investments across an array of industries, including:

- | | | |
|--------------------|------------------------------|-------------------------|
| ▪ Manufacturing | ▪ Transportation & Logistics | ▪ Media & Entertainment |
| ▪ Distribution | ▪ Professional Services | ▪ Retail |
| ▪ Food & Beverage | ▪ Construction | ▪ Pharmaceutical |
| ▪ Mortgage Banking | | ▪ Others |

TRANSACTION TYPES

- | | | |
|----------------------------------|----------------------------|------------------------------|
| ▪ Acquisition Financing | ▪ Section 363 Acquisitions | ▪ Real Estate Loans |
| ▪ Direct & Co-Equity Investments | ▪ Term A & B Financing | ▪ Structured Products |
| ▪ Senior Debt Buy-outs | ▪ DIP Loans | ▪ Other Specialty Financings |

SELECT REPRESENTATIVE TRANSACTIONS

- **Nationwide Environmental Services Company:** Acquisition of company through buy-out of the senior debt syndicate and re-organized equity
- **National Branded Soft Drink Bottling Operation:** Refinanced defaulted branded bottling and distribution business with new revolver and layered term loans
- **Niche Mineral and Natural Resource Company:** Equity co-invest in a niche mineral rights and natural resource company
- **Distributor of Class C Parts:** Purchase and restructuring of majority debt and equity
- **Leading Transportation Company:** Term B loan participant as part of large private equity LBO
- **National Catalog and Online Retail Marketer:** Second lien term-loan participant in Company's debt refinancing
- **Bio/Pharmaceutical:** Participant in a uni-tranche facility to support a private bio/pharma company's completion of a joint venture with a large public pharmaceutical company
- **National Mortgage Banking and Servicing Company:** Participant in pre-IPO preferred equity investment, converted to common equity as part of IPO
- **Leading Biomechanics Technology Company:** Largest current equity holder through direct equity investment as well as holder of convertible note structured as follow on investment
- **Sales Lease Back Bridge:** Agent to a bridge financing supporting a Manhattan-based sales lease back to a Fortune 100 Telecommunications Company
- **National Steel Fabrication Company:** Term loan lender to support management buy-out of Company from former private equity owners
- **US Semi Conductor Subsidiary:** DIP loan to US Subsidiary of European Semiconductor Business to finance 363 sales process
- **Distressed RE Development:** Purchased mortgage note collateralized by a 150 acre New York based real estate project

CONTACT US

If you would like to discuss a potential transaction, please contact:

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