



STAIRWAY CAPITAL

FIRM OVERVIEW

- A leading private investment fund company dedicated to special situation investments and other alternative credit opportunities in the lower middle market
- Over a decade of proven success with investments involving complex financial transactions, restructurings, opportunistic acquisitions, and other alternative special situational financings

INVESTMENT CRITERIA

LOWER MIDDLE MARKET

- Generally U.S.-based businesses with revenues between \$50 million to \$500 million
- Usually deploy between \$10 million to \$35 million per transaction, including participations in larger investment transactions
- Often involved with storied credits or otherwise undervalued enterprises that maintain core defensible or niche businesses
- Structure solutions to meet Company's liquidity needs and growth objectives, including facilitating recapitalizations, restructuring, acquisitions, and other growth strategies

SPECIAL SITUATIONS

- Opportunistic investments typically driven by macro industry and / or market trends and dislocation
- Debt buy-outs of loan facilities or individual lender positions of club transactions, including in distressed situations
- Other unique opportunities that do not fit with other less flexible investment fund structures
- Generated across asset classes and investment categories

INDUSTRY EXPERIENCE

- Successfully completed investments across an array of industries, including:
 - Manufacturing
 - Distribution
 - Food & Beverage
 - Transportation
 - Services
 - Construction
 - Pharmaceutical
 - Retail
 - Others

TRANSACTION TYPES

- Senior Debt Buy-Outs
- Term A & B Financing
- Acquisition and LBO Financing
- Section 363 Acquisitions
- Structured Products
- DIP Loans
- Working Capital Loans
- Bridge Financing
- Real Estate Loans
- Other Specialty Financings

SELECT REPRESENTATIVE TRANSACTIONS

- **National Branded Bottling Operation:** Refinanced defaulted branded bottling and distribution business with new revolver and layered term loans
- **Distributor of Class C Parts:** Purchase and restructuring of majority debt and equity
- **Leading Transportation Company:** Term B loan participant as part of large private equity LBO
- **National Catalog and Online Retail Marketer:** Second lien term-loan participant in Company's debt refinancing
- **Distressed RE Development:** Purchase of a discounted mortgage note collateralized by a 150 acre New York based real estate project
- **Bio/Pharmaceutical:** Participant in a uni-tranche facility to support a private bio/pharmaceutical company's completion of a joint venture with a large public pharmaceutical company
- **National Steel Fabrication Company:** Term loan lender to support management buy-out of Company from former private equity owners
- **Nationwide Environmental Services Company:** Buy-out of the senior debt syndicate and re-organized equity
- **Niche Mineral and Natural Resource Company:** Equity co-invest in a niche mineral rights and natural resource company
- **Consumer Products Company:** Purchase of a blocking position in the senior secured debt
- **Sales Lease Back Bridge:** Agent to a bridge financing supporting a Manhattan-based sales lease back to a Fortune 100 Telecommunications Company
- **US Semi Conductor Subsidiary:** DIP loan to US Subsidiary of European Semiconductor Business to finance 363 sales process

CONTACT US

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